



SOLAR HEATING & COOLING PROGRAMME  
INTERNATIONAL ENERGY AGENCY

# IMPACT OF IEA SHC TASK 69 (Solar Hot Water 2030) IN THE SOUTHERN AFRICAN REGION

Samson Mhlanga - National University of Science and Technology  
(NUST) Zimbabwe


# Subtasks

- Subtask A: State-of-the-art and operating environments in different regions
- Subtask B: Thermosyphon hot water systems
- Subtask C: Solar Photovoltaic Hot Water
- Subtask D: Training and standards

# Subtask A: State-of-the-art and operating environments in Southern Africa Region


- Hot water load
- Installed technologies & common back up fuels used
- Identify the best solar technologies for SHWs regions and their barriers to adoption (technological, economic, social).
- Review system configurations for best practice
  - Thermosyphon
  - Smart tanks
  - PV hot water (PV2Heat & PV diverters)
  - Other emerging and ancillary components for the above
- Identify the technical and economic potential for each technology/ system design in relevant regions around the globe

# Market Survey (Subtask A extract)



## SOLAR HOT WATER SYSTEM COMPANY


### — IN SOUTHERN AFRICA —



Presentation for ISEC Task 69: Analysis of Thermosyphon Systems & Solar Market Potential

**Where is the main production site of your company located?**

- Tanks
- Collectors
- Frames
- Mounting Systems




**SOUTHERN AFRICA**

**Besides thermosyphon systems, which (solar) hot water systems or components does your company produce?**

- Split Solar Heaters
- Heat Pump Water Heaters
- Solar Beteesna
- Corollators
- Tanks
- Frames

**What are the target market region(s) for the thermosyphon systems your company produces?**

- Southern African Development Community (SADC)




**What are the types of solar thermal markets?**

- Thermosyphon Systems
- Split Solar Systems
- Heat Pump Systems

**What are the target market region(s) for the thermosyphon systems your company produces?**

- South Africa

400-900 USD



**Future market region (by ranking)**

- South Africa
- Mozambique
- Botswana

**What growth potential did your company see?**

- Local Coolers
- Gas Water Heaters
- Wood/Coal Boilers

**What distribution channels and business models does your company use?**

- Local Manufacturing
- In-house Components
- Cost Optimization
- Sustainable Design

**Distribution Channels & Business Models Do**

- Affordable Pricing
- Reliability & Durability
- Low Maintenance
- Local Customer Support

**Important: Market Introduction**  
Develop comprehensive Introduction programs, especially for thermosyphon systems, which are currently the dominant technology, educating consumers on long-term benefits and quality standards.

**Future market potential**

High Growth

- Improve Consumer Awareness
- Invest in Training.
- Ensure Quality and After-Sales Support.
- Explore Export Opportunities.

AI formulated Image from Market Survey

# Improved market understanding and data for the region

- One of Task 69's biggest contributions has been **filling knowledge gaps** in Southern Africa's solar hot water (SHW) sector.
- Regional studies (e.g., SADC-focused work) mapped:
  - Existing SHW penetration
  - Technology types (thermosiphon vs PV hot water)
  - Market barriers and opportunities
- The Task created **comparative global datasets and benchmarks**, allowing Southern African markets to be evaluated against other regions
- 👉 **Impact:**  
Policymakers, utilities, and investors now have **better evidence for planning and scaling solar water heating** in the region.

# Support for policy and market development

The Task contributes to:

- **Policy briefs and recommendations**
  - Identification of **barriers (technical, economic, regulatory)**
  - Input into **national solar thermal roadmaps**
  - Regional expectations included:
  - Better **price competitiveness**
  - Influence on **legislation and policy frameworks**

## **Impact:**

Helps governments and institutions **design supportive policies and incentives**, though implementation depends on national action.

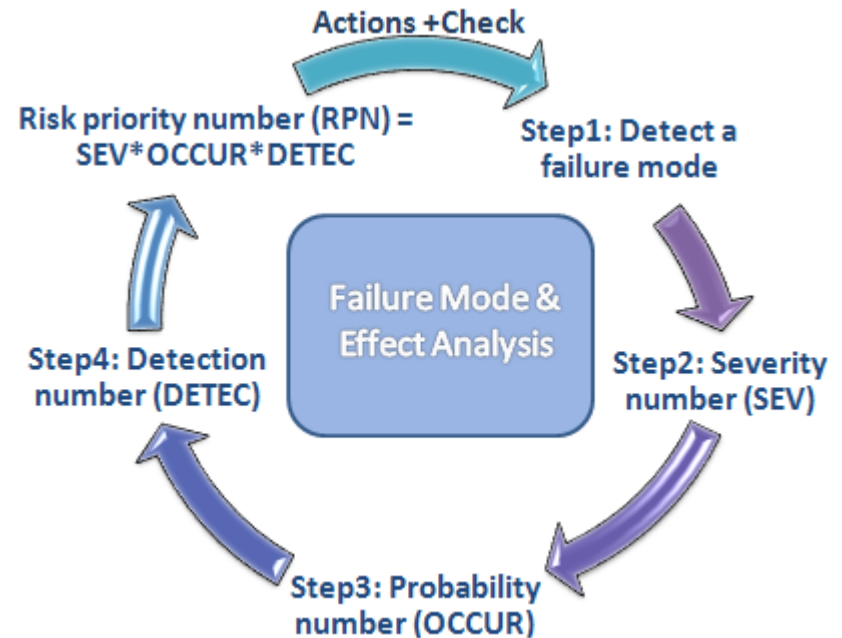
- Development of Solar Thermal Roadmaps and Bankability document in Zimbabwe, Botswana and Namibia

# Subtask B: Thermosyphon hot water systems

- Objective
- Evaluate thermosyphon systems in terms of their technical and economic potential to ‘move the needle’ on renewable energy targets.
- The potential for improving performance of thermosyphons:
  - Convenience
  - Durability and reliability
  - Energy saving & carbon reduction calculation and testing
- Investigate emerging installation requirements (such as aesthetics)


# IMPACT OF SUBTASK B: Failure Mode Effect Analysis (FMEA)

- Modes of Failures
  - Overheating of header tank/ assist



Impact of Design and Reliability of Systems in the Southern African region

# Strong focus on low-cost, suitable technologies

- Task 69 prioritizes:
  - **Thermosiphon systems**
  - **PV-to-hot-water systems**
- These are especially relevant in Southern Africa because:
  - They are **low-cost and low-maintenance**
  - They work well in **high solar irradiance environments**
  - PV-resistance heating is already **popular in South Africa due to low capital cost**
-  **Impact:**  
The Task has helped **validate and optimize technologies that are already well-suited to Southern African conditions**, accelerating realistic adoption pathways rather than importing unsuitable solutions.

## Subtask C: Solar Photovoltaic Hot Water

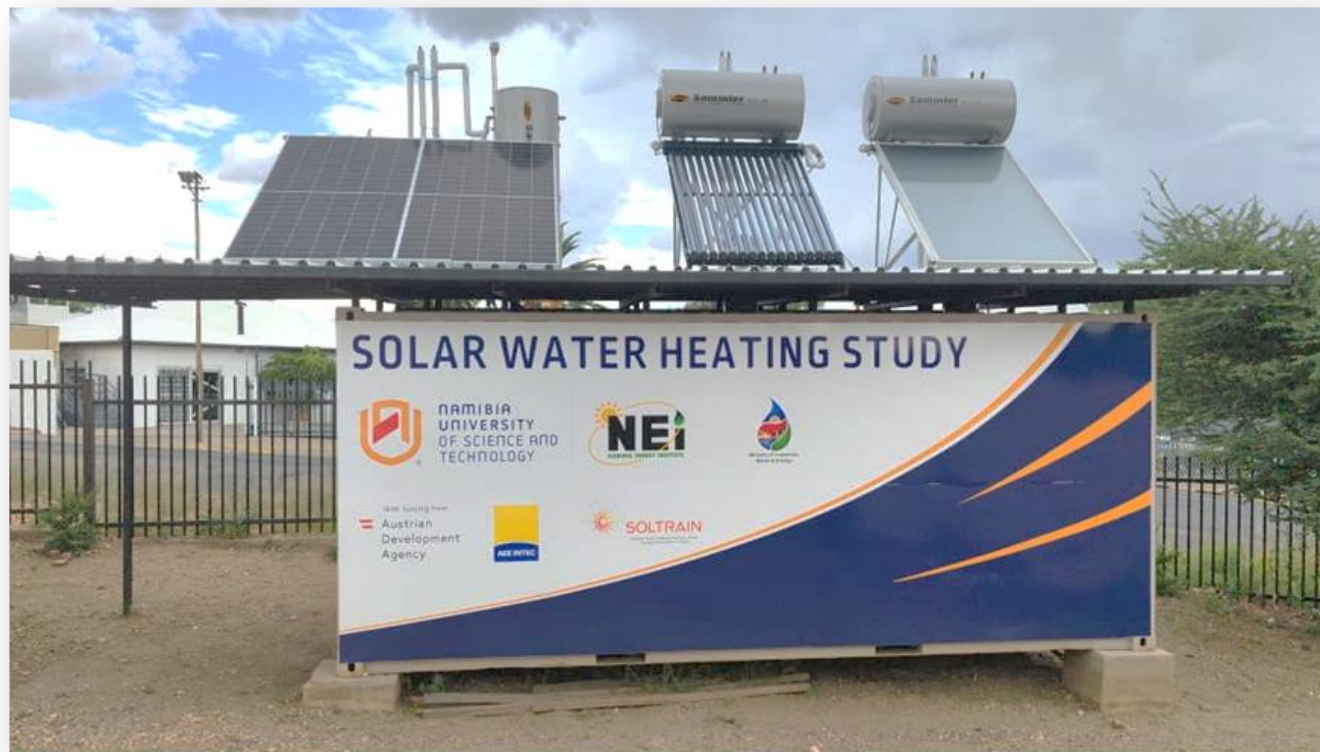
- Evaluate the environmental, social and economic implications of the increased deployment of solar photovoltaic diverter and PV2Heat technologies.
- South Africa has lead in the PV2Heat Innovation by the Centre for Renewable and Sustainable Energy Studies (CRSES) at Stellenbosch University
- Namibia Energy Institute (NEI) has a comparative research setup between Evacuated Systems, Flat plate System, and PV2Heat, with data monitoring ongoing currently

[Spotlight on the South African solar thermal market | Solarthermalworld](#)

[SOLTRAIN - Southern African Solar Thermal Demonstration and Training Initiative](#)

<https://www.iea-shc.org/article?NewsID=595>

# Subtask C: Solar Photovoltaic Hot Water: Impact on going Collaborative Research at Namibia Research Institute



# Subtask C: Solar Photovoltaic Hot Water: Research at Stellenbosch University



- Beneficiary company: Private Hospital
- Location: Cape Town
- Application: Domestic Hot Water
- Collector Type: PV-Thermal
- Collector Area: 196 m<sup>2</sup> (137 kW heat and 38kW electrical)
- Thermal Storage: (8 500l solar pre-heat and 4 500l supply)

- Beneficiary company: Affordable Housing Residents.
- Location: Gauteng, South Africa.
- Application: Water Heating, Lighting, and Device Charging.
- PV Capacity: 2-bedroom units: 2 × 550 W PV panels; 3-bedroom units: 3 × 550 W PV panels
- Thermal Storage: 150L per unit (9000 for overall development)

# Subtask D: Training and standards

- Review of Quality Standards in Sub-Sahara Africa (including SOLTRAN partner countries,
  - Southern Africa Countries with National Standards
  - Zimbabwe, South Africa, Namibia
  - 13 Countries with no National Standards
- Participated in training needs surveys
- Undertaking Training session by Task 69 Experts, and SOLTRAIN+ project for installers, artisan, technicians, academic, engineers and energy professional Solar Energy Practitioners



<https://task69.iea-shc.org/article?NewsID=592>  
<https://task69.iea-shc.org/news>

# Quality improvement through standards & training

- A major issue in the region has been **poor installation quality and unreliable systems**.
- Task 69 addressed this by:
  - Developing **standards and certification frameworks**
  - Identifying **failure modes specific to the region** (e.g., water quality, installation errors)
  - Supporting **training programs and educational materials**
- Local stakeholders explicitly highlighted:
  - Need for **quality control**
  - Need for **trained installers and inspectors**
- 🖱️ **Impact:**  
Improved quality assurance → **higher consumer confidence and longer system lifetimes**, which are critical for market growth.

# Capacity building and regional collaboration

- Task 69 has been closely linked with regional initiatives like SOLTRAIN+ through:
  - Joint symposiums and training events in **Namibia (Windhoek)**
  - Creation of **expert networks across Southern Africa**
  - Exchange between **global experts and local practitioners**
- 👉 **Impact:**
  - Strengthened **regional expertise**
  - Built **local technical capacity**
  - Increased **knowledge transfer from global best practices**



# Conclusion

- IEA SHC Task 69 has **not directly transformed the Southern African market yet**, but it has laid **critical foundations**:
  - Better data
  - Better technologies (adapted to local conditions)
  - Better skills and standards
- These are exactly the prerequisites needed for **scaling solar hot water adoption across the region in the coming decade**.

# Acknowledgement



Funded by

 Austrian  
Development  
Cooperation

Samson Mhlanga Soltrain+ Project – Zimbabwe Country Coordinator) samson.mhlanga@nust.ac.zw